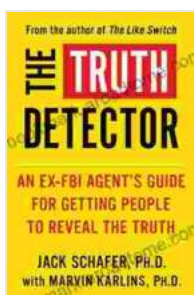


# An Ex-FBI Agent's Guide to Getting People to Reveal the Truth: The Like Switch

In today's world, it's more important than ever to be able to get people to tell you the truth. Whether you're a parent trying to get your child to open up about something they've done, a manager trying to get your employees to be more honest about their work, or a salesperson trying to get a customer to buy your product, being able to persuade people to tell you the truth is essential.

That's where Jack Schafer's book, *The Like Switch*, comes in. Schafer is a former FBI agent who has spent years developing and using persuasion techniques to get people to tell him the truth. In *The Like Switch*, he shares his secrets for getting people to open up and share their thoughts and feelings, even if they're initially resistant.



## The Truth Detector: An Ex-FBI Agent's Guide for Getting People to Reveal the Truth (The Like Switch Series Book 2) by Jack Schafer

★★★★☆ 4.6 out of 5

Language : English  
File size : 4073 KB  
Text-to-Speech : Enabled  
Screen Reader : Supported  
Enhanced typesetting : Enabled  
X-Ray : Enabled  
Word Wise : Enabled  
Print length : 274 pages



## **What You'll Learn in The Like Switch**

In The Like Switch, you'll learn:

- The six key principles of persuasion
- How to build rapport with people
- How to ask questions that get people to open up
- How to deal with resistance
- How to close a conversation

## **How The Like Switch Can Help You**

The Like Switch can help you in all areas of your life. Whether you're trying to get your child to open up about something they've done, a manager trying to get your employees to be more honest about their work, or a salesperson trying to get a customer to buy your product, The Like Switch will give you the tools you need to be more persuasive and get people to tell you the truth.

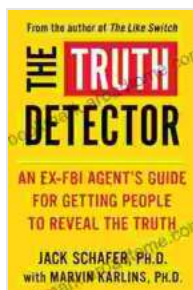
## **Free Download Your Copy of The Like Switch Today**

The Like Switch is available now on Our Book Library.com. Free Download your copy today and start learning how to get people to tell you the truth.

## **About the Author**

Jack Schafer is a former FBI agent who has spent years developing and using persuasion techniques to get people to tell him the truth. He is the author of The Like Switch, a book that teaches people how to use the power of persuasion to get people to reveal the truth. Schafer has also

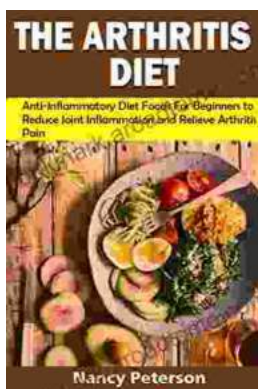
appeared on numerous television and radio shows, including The Today Show, The View, and NPR's Fresh Air.



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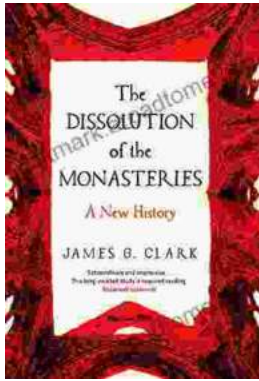
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